

FORM 3 - FIRM REFERENCE CHECK

(Please Print Legibly)

FIRM REQUESTING REFERENCE	Section 1	Firm Reference Information (To be filled out by LOQ Respondent)	Please complete and return to:
	Firm Name:	PGAL, Inc.	Procurement Agent: <u>Matthew Catoe</u>
	Project/Contract Name:	New Consolidated Rental Car Facility and Public Parking Garage Syracuse Hancock International Airport (SYR) Contract No. 2023-16	Due Date: <u>July 02, 2024</u> Total # Pages: _____ Phone: 239-590-4565 Email: <u>mscatoe@flylcpa.com</u>
<p>You or your firm has been requested to provide a reference for the firm and project listed above. Please complete Sections 2 and 3</p>			
	Section 2	Reference Information (To be filled out by person providing reference)	
	Name & Title:	Jason Mehl, CPA, CM	
	Company:	Syracuse Regional Airport Authority	
	Email:	MehlJ@syraairport.org	
	Phone:	315-455-3639 (office)	
	Section 3	FIRM REFERENCE QUESTIONS	
	1. What was your job title and role during the referenced project/contract?		
	Chief Commercial Officer - I am part of the team at the Syracuse Regional Airport Authority working directly with PGAL.		
	2. Describe the services provided by the firm.		
	PGAL was contracted through an RFP process and are providing design services for a new CONRAD hotel.		
	3. How responsive was the firm in providing necessary resources to the Project Manager?		
	All questions, comments and concerns have been addressed very timely and professionally.		
	4. How was the relationship between this firm and sub consultants and other project team members?		
	The subs chosen and engaged have been excellent and the working relationships from our point of view have been excellent.		
	5. Was the project completed on time and under budget?		
	The project is not complete yet (60% design) but progressing as planned with no delays or overruns.		
	6. How quickly did the firm respond to questions from the Owner regarding the project?		
	The PGAL team has been overly responsive and have provided timely responses and follow up through the project.		
	7. In your opinion, what was a strength exhibited by the firm?		
	The PGAL team was selected based on a number of qualities but their strength lies in their understanding of the project and the airport.		
	8. Was the firm proactive in resolving issues?		
	PGAL has been committed the entire way and have been an absolute pleasure to work with.		
	9. Was the firm accountable for project mistakes that were brought to their attention?		
	There have not been many notable mistakes but any requested changes have been met with professional and timely responses.		
	10. Would you hire this firm again?		
	The PGAL team has been exceptional to work with. They are professional, attentive to feedback and have been a great asset to the project.		
	11. Additional comments or feedback.		
	This has been a very thorough process so far with great collaboration, helpful insight from previous projects and a great team.		



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	Project/Contract Name:	Rental Car and Ground Transportation Center Cincinnati/Northern Kentucky International Airport (CVG) Contract No. 16-17RFP	
You or your firm has been requested to provide a reference for the firm and project listed above. Please complete Sections 2 and 3			
	Section 2	Reference Information (To be filled out by person providing reference)	
	Name & Title:	Damian Weller, Senior Construction Manager, Planning & Development	
	Company:	CVG Airport Authority	
	Email:	dweller@cvgairport.com	
	Phone:	859-206-2044 (mobile)	
	Section 3	FIRM REFERENCE QUESTIONS	
	1. What was your job title and role during the referenced project/contract?		
	Airport staff Project Manager.		
	2. Describe the services provided by the firm.		
	Project Designer. Leading (9) supporting engineering firms. CMR provision requirements.		
	3. How responsive was the firm in providing necessary resources to the Project Manager?		
	Timely.		
	4. How was the relationship between this firm and sub consultants and other project team members?		
	Positive leader.		
	5. Was the project completed on time and under budget?		
	Yes.		
	6. How quickly did the firm respond to questions from the Owner regarding the project?		
	Timely.		
	7. In your opinion, what was a strength exhibited by the firm?		
	Experience with Conrac Facilities.		
	8. Was the firm proactive in resolving issues?		
	Yes.		
	9. Was the firm accountable for project mistakes that were brought to their attention?		
	Yes.		
	10. Would you hire this firm again?		
	Yes.		
	11. Additional comments or feedback.		
	The Designer team was personable, experienced, reasonable.		

FORM 2 – PROJECT MANAGER REFERENCE CHECK

(Please Print Legibly)

PROJECT MANAGER REQUESTING REFERENCE	Section 1	Project Manager Information (To be filled out by LOQ Respondent)	Please complete and return to:
	Project Manager Name:	Jeffrey A. Weiner, AIA	Procurement Agent: <u>Matthew Catoe</u>
	Firm Name:	PGAL, Inc.	Due Date: <u>July 02, 2024</u>
	Project/Contract Name:	Parking Addition and Consolidated Rental Car Facility (PACR)	Total # Pages: <u>1</u>
	Phone:	281-850-0955	Phone: 239-590-4565 Email: <u>mscatoe@flylcpa.com</u>
<p>You or your firm has been provided as a reference for the Project Manager listed above. Please complete Sections 2 and 3</p>			
	Section 2	Reference Information (To be filled out by person providing reference)	
	Person Providing Reference:	Machelle Campbell	
	Firm Name:	Port of Portland	
	Title:	Concessions Development Manager, Concessions Services, Aviation Business	
	Phone:	Desk (503) 415-6472 Mobile (503) 333-9076	
	Section 3	***** PROJECT MANAGER REFERENCE QUESTIONS *****	
	1. What was your job title and role during the referenced project?		
	Development Manager and Liaison to the Rental Car Industry for the Port of Portland, over rental car lease comp		
	2. Describe the services provided by the Project Manager.		
	Jeff Weiner and the PGAL team provided all rental car planning and architectural design project management se		
	3. Was the Project Manager effective in leading the entire project team including sub consultants?		
	Yes, his knowledge and understanding of this particular project type, parking garages and rental car facilities, wa		
	4. How responsive and responsible was the Project Manager on this project?		
	The fast-track design-build process required responsiveness to meet critical deadlines to ensure all goals and ob		
	5. Was the project completed on time and under budget?		
	The PACR project was ultimately completed on time and on budget, even during a period of unprecedented price		
	6. How quickly did the Project Manager respond to questions from the Owner regarding the project?		
	Jeff and his PGAL team were the first line of defense, and a tremendous resource when addressing questions o		
	7. How was the relationship between the Project Manager and other members of the project team?		
	Jeff was very professional, collaborative, inclusive, and welcoming, even while working from afar.		
	8. In your opinion, what was a strength exhibited by the Project Manager during this project?		
	Jeff was responsive and definitive, always looking for the best result / solution in the quickest and most effective		
	9. Was the Project Manager proactive in resolving issues?		
	Yes, the knowledge and experience provided by Jeff and the PGAL team was extremely helpful in resolving issu		
	10. Would you hire this Project Manager again for one of your projects?		
	The Port would be willing to hire Jeff and the PGAL team again for a project.		
	11. Additional comments or feedback.		
	Feel free to call me with any additional questions.		



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	Project Manager Name:	Jeffrey A. Weiner, AIA	Procurement Agent: <u>Matthew Catoe</u>
	Firm Name:	PGAL, Inc.	Due Date: <u>July 02, 2024</u>
	Project/Contract Name:	Newark Liberty International Airport (EWR) Public Parking Garage and Rental Car Center	Total # Pages: <u>1</u>
	Phone:	281-850-0955	Phone: 239-590-4565 Email: <u>mscatoe@flylcpa.com</u>
<p>You or your firm has been provided as a reference for the Project Manager listed above. Please complete Sections 2 and 3</p>			
	Section 2	Reference Information (To be filled out by person providing reference)	
	Person Providing Reference:	Amy Barnes	
	Firm Name:	Conrac Solutions	
	Title:	Chief Development Officer	
	Phone:	206-399-6421 (mobile)	
	Section 3	***** PROJECT MANAGER REFERENCE QUESTIONS *****	
	1. What was your job title and role during the referenced project?		
	Job Title: Chief Development Officer. Role: Client Liaison, in charge of project initiation and overall success.		
	2. Describe the services provided by the Project Manager.		
	Lead architect and project manager for the design-build team responsible to Conrac Solutions "client" owner and		
	3. Was the Project Manager effective in leading the entire project team including sub consultants?		
	Yes. Jeff has led numerous projects for Conrac Solutions over the past 10 years and has always been able to del		
	4. How responsive and responsible was the Project Manager on this project?		
	Very responsive to all project stakeholders, including the PANYNJ and the Rental Car Industry.		
	5. Was the project completed on time and under budget?		
	Yes. The project is considered a success and has received numerous accolades and awards.		
	6. How quickly did the Project Manager respond to questions from the Owner regarding the project?		
	Very quickly, as they were truly in the trenches with Conrac Solutions, PANYNJ and the Rental Car Industry and		
	7. How was the relationship between the Project Manager and other members of the project team?		
	Collaborative, regular and ongoing communication with project stakeholders, each project client and the PGAL de		
	8. In your opinion, what was a strength exhibited by the Project Manager during this project?		
	Very approachable and responsive for addressing any questions or issues that came up during design and cons		
	9. Was the Project Manager proactive in resolving issues?		
	Yes, as noted, and was required due to the fast-track nature of the project and the development/finance need for		
	10. Would you hire this Project Manager again for one of your projects?		
	Yes, definitely, and have, eight (8) times over the last decade and will continue to do so in the future.		
	11. Additional comments or feedback.		
	Jeff Weiner and PGAL are a trusted partner of Conrac Solutions and the Rental Car Industry who have time and		

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	Firm Name:	GHA Architects & Development Consultants	Procurement Agent: Matthew Catoe
	Project/Contract Name:		Due Date: <u>July 02, 2024</u> Total # Pages: <u>2</u> Phone: 239-590-4565 Email: <u>mscatoe@flylcpa.com</u>
<p>You or your firm has been requested to provide a reference for the firm and project listed above. Please complete Sections 2 and 3</p>			
	Section 2	Reference Information (To be filled out by person providing reference)	
	Name & Title:	Doug Nicholson	
	Company:	DEERFIELD TRUST LLC / PEOPLE'S TRUST INSURANCE	
	Email:	DNICHOLSON@PTI.INSURE	
	Phone:	561 267-7532	
	Section 3	FIRM REFERENCE QUESTIONS	
	1. What was your job title and role during the referenced project/contract?		
	MANAGING DIRECTOR - OWNER'S REP		
	2. Describe the services provided by the firm.		
	PLANNING, DRAWINGS, OVERSEEING SUBS, COMMISSION MEETINGS, PERMITS		
	3. How responsive was the firm in providing necessary resources to the Project Manager?		
	VERY RESPONSIVE.		
	4. How was the relationship between this firm and sub consultants and other project team members?		
	PROFESSIONAL AND PURPOSEFUL.		
	5. Was the project completed on time and under budget?		
	ON TIME AND AT BUDGET		
	6. How quickly did the firm respond to questions from the Owner regarding the project?		
	ALWAYS TIMELY		
	7. In your opinion, what was a strength exhibited by the firm?		
	EXPERIENCE AND KNOWLEDGE		
	8. Was the firm proactive in resolving issues?		
	YES		
	9. Was the firm accountable for project mistakes that were brought to their attention?		
	YES		
	10. Would you hire this firm again?		
	YES!		
	11. Additional comments or feedback.		



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	Project/Contract Name:		
		Procurement Agent: <u>Matthew Catoe</u> Due Date: <u>July 02, 2024</u> Total # Pages: _____ Phone: 239-590-4565 Email: <u>mecatoe@flylcpa.com</u>	

You or your firm has been requested to provide a reference for the firm and project listed above. Please complete Sections 2 and 3	
Section 2	Reference Information (To be filled out by person providing reference)
Name & Title:	GREGORY L. SPATZ / PRESIDENT
Company:	UNITED STATES CONSTRUCTION CORP.
Email:	usconstruction@aol.com
Phone:	954-785-6085
Section 3	FIRM REFERENCE QUESTIONS
1. What was your job title and role during the referenced project/contract?	
MANAGING PARTNER	
2. Describe the services provided by the firm.	
PROVIDED ALL ARCHITECTURAL DRAWINGS/MANAGED MEP SERVICES	
3. How responsive was the firm in providing necessary resources to the Project Manager?	
VERY RESPONSIVE	
4. How was the relationship between this firm and sub consultants and other project team members?	
LONG-STANDING RELATIONSHIPS WITH FIRMS AND INDIVIDUALS	
5. Was the project completed on time and under budget?	
YES	
6. How quickly did the firm respond to questions from the Owner regarding the project?	
TYPICALLY ON THE SAME DAY	
7. In your opinion, what was a strength exhibited by the firm?	
UNDERSTANDING OF THE CODES/REACTION TIME	
8. Was the firm proactive in resolving issues?	
YES	
9. Was the firm accountable for project mistakes that were brought to their attention?	
YES	
10. Would you hire this firm again?	
YES	
11. Additional comments or feedback.	
PROJECT MANAGER ALWAYS AVAILABLE & RELIABLE	



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	Project Manager Name:	John E. Tice, AR	Procurement Agent: Matthew Catoe
	Firm Name:	GHA Architects & Development Consultants	Due Date: <u>July 02, 2024</u>
	Project/Contract Name:		Total # Pages: _____
	Phone:		Phone: 239-590-4565 Email: <u>mscatoe@flylcpa.com</u>
You or your firm has been provided as a reference for the Project Manager listed above. Please complete Sections 2 and 3			
	Section 2	<u>Reference Information</u> (To be filled out by person providing reference)	
	Person Providing Reference:	GREGORY L. SPATZ / PRESIDENT	
	Firm Name:	UNITED STATES CONSTRUCTION CORP.	
	Title:	PRESIDENT	
	Phone:	954-785-6085	
	Section 3	***** PROJECT MANAGER REFERENCE QUESTIONS*****	
	1. What was your job title and role during the referenced project?		
	MANAGING PARTNER		
	2. Describe the services provided by the Project Manager.		
	NEAR DAILY COMMUNICATION/MANAGED DRAWING QUALITY/CODE EXPERTISE		
	3. Was the Project Manager effective in leading the entire project team including sub consultants?		
	YES		
	4. How responsive and responsible was the Project Manager on this project?		
	VERY RESPONSIVE / HIGHLY ACCOUNTABLE		
	5. Was the project completed on time and under budget?		
	YES		
	6. How quickly did the Project Manager respond to questions from the Owner regarding the project?		
	AS SOON AS POSSIBLE		
	7. How was the relationship between the Project Manager and other members of the project team?		
	EXCELLENT		
	8. In your opinion, what was a strength exhibited by the Project Manager during this project?		
	COOPERATION/HANDS-ON APPROACH/ACCOUNTABILITY/KNOWLEDGE OF CODE		
	9. Was the Project Manager proactive in resolving issues?		
	ABSOLUTELY YES		
	10. Would you hire this Project Manager again for one of your projects?		
	YES		
	11. Additional comments or feedback.		
	COOPERATION WAS OUTSTANDING THROUGHOUT PROJECT		

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	Firm Name:	GHA Architects & Development Consultants	Due Date: July 02, 2024
	Project/Contract Name:		Total # Pages: 2
	Phone:	561-267-7532	Phone: 239-590-4565 Email: mscatoe@flylcpa.com

You or your firm has been provided as a reference for the Project Manager listed above. Please complete Sections 2 and 3	
Section 2	Reference Information (To be filled out by person providing reference)
Person Providing Reference:	Doug Nicholson
Firm Name:	DEERFIELD TRUST LLC. / PEOPLE'S TRUST INSURANCE
Title:	MANAGING DIRECTOR
Phone:	561-417-1114
Section 3	***** PROJECT MANAGER REFERENCE QUESTIONS*****
1. What was your job title and role during the referenced project?	
MANAGING DIRECTOR - OWNER'S REP	
2. Describe the services provided by the Project Manager.	
PLANNING, DRAWINGS, OVERSEEING SUBS, COMMISSION MEETINGS, PERMITS.	
3. Was the Project Manager effective in leading the entire project team including sub consultants?	
YES	
4. How responsive and responsible was the Project Manager on this project?	
VERY RESPONSIVE.	
5. Was the project completed on time and under budget?	
ON TIME AND AT BUDGET	
6. How quickly did the Project Manager respond to questions from the Owner regarding the project?	
ALWAYS IN A TIMELY MANNER	
7. How was the relationship between the Project Manager and other members of the project team?	
PROFESSIONAL AND PURPOSEFUL	
8. In your opinion, what was a strength exhibited by the Project Manager during this project?	
EXPERIENCE AND KNOWLEDGE	
9. Was the Project Manager proactive in resolving issues?	
YES	
10. Would you hire this Project Manager again for one of your projects?	
YES	
11. Additional comments or feedback.	