

# BOARD OF PORT COMMISSIONERS OF THE LEE COUNTY PORT AUTHORITY

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| <p>1. <b>REQUESTED MOTION/PURPOSE:</b> Request board approve a sole source agreement between the LCPA and Commercial Air Management, Inc. to provide Variable Frequency Drives (VFDs) under contractual pricing per the terms of Service Provider Agreement #24-22MSC and authorize LCPA to purchase replacement VFDs at a total project cost of \$200,000.00 in FY23/24.</p> <p>2. <b>FUNDING SOURCE:</b> General Airport Operating Revenues collected during the normal operation of Southwest Florida International Airport. Funds are available in Account String WJ5200041200.504655 - Repairs and Maintenance Parts, contingent upon approval of the associated fiscal year's operating budgets.</p> <p>3. <b>TERM:</b> Initial two-year term with one additional one-year renewal option.</p> <p>4. <b>WHAT ACTION ACCOMPLISHES:</b> Awards the sole source purchase of replacement VFDs to Commercial Air Management, Inc. per the terms of SS #24-22MSC.</p> | <p>5. <b>CATEGORY:</b> 10<br/>Consent Agenda</p> <hr/> <p>6. <b>ASMC MEETING DATE:</b> 12/19/2023</p> <p>7. <b>BoPC MEETING DATE:</b> 1/18/2024</p> |
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**8. AGENDA:**

\_\_\_\_\_ CEREMONIAL/PUBLIC PRESENTATION

  X   CONSENT

\_\_\_\_\_ ADMINISTRATIVE

**9. REQUESTOR OF INFORMATION:**  
(ALL REQUESTS)

NAME Steven C. Hennigan

DIV. Aviation

**10. BACKGROUND:**

The Authority utilizes Variable Frequency Drives (VFDs) manufactured by ABB as a critical HVAC component designed to vary the start-up and run speed of air handler units used throughout RSW. The current VFDs in use at RSW are no longer serviceable and are becoming obsolete, therefore LCPA intends to replace the existing VFDs with new ABB units as part of a \$200,000.00 improvement project designed to remove the obsolete VFDs and install new equipment, to include start-up warranty certifications. LCPA negotiated set unit prices for VFDs with the exclusive channel partner for ABB HVAC components, Commercial Air Management, Inc. as provided in Service Provider Agreement #24-22MSC.

Request Board approve a sole-source Service Provider Agreement between LCPA and Commercial Air Management, Inc. for the term of the agreement, to provide Variable Frequency Drives (VFDs) under contractual pricing per the terms of Service Provider Agreement #24-22MSC and authorize LCPA to purchase replacement VFDs for the FY23/24 project cost of \$200,000.00 and to make future purchases as necessary to meet the ongoing operational needs of the Authority. LCPA requests the Board authorize the Executive Director to authorize the one-year renewal option if

**11. RECOMMENDED APPROVAL**

<u>DEPUTY EXEC DIRECTOR</u>	<u>COMMUNICATIONS AND MARKETING</u>	<u>OTHER</u>	<u>FINANCE</u>	<u>PORT ATTORNEY</u>	<u>EXECUTIVE DIRECTOR</u>
Steven C. Hennigan	Victoria B. Moreland	N/A	David W. Amdor	Andrea R. Fraser	Benjamin R. Siegel

**12. SPECIAL MANAGEMENT COMMITTEE  
RECOMMENDATION:**

APPROVED **X (5-0)**  
APPROVED as AMENDED  
DENIED  
OTHER

**13. PORT AUTHORITY ACTION:**

APPROVED  
APPROVED as AMENDED  
DENIED  
DEFERRED to  
OTHER

**Background (continued)**

determined to be in the best interest of the Authority.

**Attachments:**

1. Written Determination
2. Service Provider Agreement #24-22MSC