



Direct Dial: (239) 590-4502

Fax: (239) 590-4539

BENJAMIN R. SIEGEL, CPA, C.M.
EXECUTIVE DIRECTOR

RICHARD WM. WESCH
PORT AUTHORITY ATTORNEY

**BOARD OF
PORT COMMISSIONERS**

BRIAN HAMMAN

FRANK MANN

CECIL L. PENDERGRASS

KEVIN RUANE

RAY SANDELLI

November 16, 2021

Attn: Legal Affairs
United Data Technologies, Inc.
2900 Monarch Lakes Blvd.
Suite 300
Miramar, FL 33027

Subject: First Renewal and Extension of Service Provider Agreement (RFP 18-28)

To whom it may concern:

On November 4, 2021, the Lee County Board of Port Commissioners approved a First Renewal and Extension of Service Provider Agreement (RFP 18-28) between United Data Technologies, Inc. and the Lee County Port Authority.

Enclosed, please find one fully executed original for your records. Should you have any questions, do not hesitate to call.

Sincerely,

LEE COUNTY PORT AUTHORITY

Victoria B. Moreland
Chief Communications & Marketing Officer

VBM/daa
Enclosure
Delivery by FedEx

cc: Mark Trank, Assistant Port Authority Attorney
Brian McGonagle, Administration
Phillip Murray, Information Technology
Melissa Wendel, Purchasing

Contract Number 8269
Vendor Number 416718

LEE COUNTY PORT AUTHORITY
FIRST RENEWAL AND EXTENSION OF SERVICE PROVIDER AGREEMENT
RFP # 18-28

THIS FIRST RENEWAL AND EXTENSION is made and entered this 4th day of November, 2021, between the **LEE COUNTY PORT AUTHORITY**, a special district and political subdivision of the State of Florida ("Authority"), at 11000 Terminal Access Road, Suite 8671, Fort Myers, Florida 33913, and **UNITED DATA TECHNOLOGIES, INC.**, a Florida corporation, ("Provider"), at 2900 Monarch Lakes Blvd., Ste. 300, Miramar, FL 33027, FEIN 65-0566138 (collectively the Authority and Provider are referred to as the "Parties").

WITNESSETH:

WHEREAS, the Parties entered into a Service Provider Agreement ("Agreement") dated January 18, 2019 for Provider to furnish/provide, install, test and maintain a unified communications system for Southwest Florida International Airport and Page Field General Aviation Airport in Fort Myers, Florida specified in RFP # 18-28; and

WHEREAS, the initial term of the Agreement is three (3) years, and expires on January 18, 2022; and

WHEREAS, the Authority has the option to renew and extend the initial term for up to two (2) additional 3-year periods from the expiration date of the initial term; and

WHEREAS, to exercise its option to renew and extend the initial term, or any renewed/extended term of this Agreement, the Authority must give the Provider written notice of its intent to exercise its option to renew and extend at least ninety (90) days

before the then current term expires; and

WHEREAS, the Authority provided timely written notice of its intent to exercise its option to renew and extend the Agreement to the Provider; and

WHEREAS, any renewed/extended term must be agreed to in writing and executed by the Parties with the same formality as this Agreement.

NOW, THEREFORE, in consideration of the above premises, and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the Parties hereby extend and renew the Agreement as follows:

1. Recitals. The above recitals are true and correct and incorporated into and made a part of this First Renewal and Extension by reference.
2. Renewal and Extension of Initial Term. The Parties hereby agree that the Agreement is renewed and extended for an additional three (3) year term.
3. Except as amended by this First Renewal and Extension, all terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the Parties have executed this First Renewal and Extension by their proper officials, duly authorized to do so the date above first written.

ATTEST: LINDA DOGGETT
Clerk of the Circuit Court

By: 
Deputy Clerk

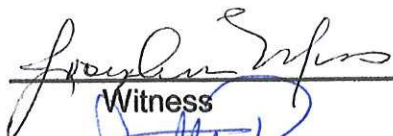
BOARD OF PORT COMMISSIONERS
LEE COUNTY, FLORIDA


By: 
Chair/Vice Chair

Approved as to Form for the Reliance
of Lee County Port Authority Only:

By: 
Port Authority Attorney's Office

Signed, Sealed and Delivered
in the presence of:



Witness


Witness

PROVIDER:
UNITED DATA TECHNOLOGIES, INC.



Authorized Signature
Title: VP Major Accounts

SEAL

BOARD OF PORT COMMISSIONERS OF THE LEE COUNTY PORT AUTHORITY

1. **REQUESTED MOTION/PURPOSE:** Request Board approve the first amendment to the service provider agreement with UDT Corporation exercising the option to extend the agreement's term for a period of three additional years.
2. **FUNDING SOURCE:** General Airport Operating Revenues collected during the normal operation of Southwest Florida International Airport, Account Number VF5132541200.3190, Information Technology
3. **TERM:** Three Years commencing January 17, 2022 – January 16, 2025
4. **WHAT ACTION ACCOMPLISHES:** Extends the current agreement for the support of the airports unified communication system with UDT for an additional three years under the same terms and conditions.

5. **CATEGORY:** 25.
Administrative Agenda

6. **ASMC MEETING DATE:** 10/19/2021

7. **BoPC MEETING DATE:** 11/4/2021

8. AGENDA:

- ☐ CEREMONIAL/PUBLIC PRESENTATION
☐ CONSENT
☒ ADMINISTRATIVE

9. REQUESTOR OF INFORMATION:
(ALL REQUESTS)

NAME Brian McGonagle

DIV. Administration

10. BACKGROUND:

On January 17, 2019, the Board approved a three-year agreement with UDT Corporation for the purchase and support of a unified communications system which included a telephone PBX for use at Southwest Florida International and Page Field airports. The agreement is due to expire on January 16, 2022, and staff is therefore requesting the Board's approval to exercise the extension option, as contained in the original agreement for an additional three years.

Under the terms of the contract, UDT will provide hardware and software support for the Unified Communications System, which includes all desk phones and the PBX, at RSW & FMY and an onsite engineer who provides support for moves, adds and changes for all LCPA phones at the airport including the common use passenger processing phones and all phones in the CBP FIS.

During the initial contract term, UDT provided exceptional service to Port staff including proactive monitoring and maintenance of all hardware and software.

The extension period, if approved, will retain the same terms and conditions of the initial term to include the onsite engineer.

11. RECOMMENDED APPROVAL

DEPUTY EXEC DIRECTOR	COMMUNICATIONS AND MARKETING	OTHER	FINANCE	PORT ATTORNEY	EXECUTIVE DIRECTOR
<i>Brian W. McGonagle</i>	<i>Victoria B. Moreland</i>	<i>N/A</i>	<i>Dave W. Andor</i>	<i>Mark A. Trank</i>	<i>Benjamin R. Siegel</i>

**12. SPECIAL MANAGEMENT COMMITTEE
RECOMMENDATION:**

APPROVED X (5-0)
 APPROVED as AMENDED
 DENIED
 OTHER

13. PORT AUTHORITY ACTION:

APPROVED X Hamman/Pendergrass with Sandelli absent
 APPROVED as AMENDED
 DENIED
 DEFERRED to
 OTHER

Background (continued)

Annual costs

Telecommunications hardware/software support	\$110,316
SIP Trunks	\$1,499
Onsite Engineer	\$75,600
Total annual cost	\$187,365
Total 3 year cost	\$562,095

Attached: UDT Agreement 2022 - signed