

**LEE COUNTY PORT AUTHORITY  
PIGGYBACK/COOPERATIVE PURCHASE  
NOTICE OF WRITTEN DETERMINATION**

Vendor(s): XentIT, LLC Board Approval Req'd: ☒ Yes ☐ No

Lead Agency: General Services Administration (GSA)

Contract # and Title: GS-35F-0119Y: IT products, solutions, and services

Award Date: 12/20/2011 Expiration Date: 12/19/2026

Renewal Option: Up to five (5) additional years, extending the term through 12/19/2031

Procurement Agent: Nick Diaz

Product/Service being requested (if a recurring purchase, describe the scope of work/services):

Trend Micro cloud security enterprise software licensing, maintenance, and support for cloud-based products utilizing an authorized reseller (XentIT) under the Carahsoft GSA contract number GS-35F-0119Y .


The cooperative or piggyback contract has been evaluated and found to be appropriate because:

- ☒ Competitive requirements have been met
- ☒ Conforms to all applicable laws and best practices
- ☒ Specs, price, terms and conditions produce best value
- ☒ The lead agency has been contacted and has verified eligibility
- ☒ There are no known vendor performance or contract compliance issues
- ☒ The vendor is appropriately insured and licensed to do business in the state of Florida
- ☒ LCPA Purchasing Manual Section 5.3 allows utilization of other competitively procured contracts when the Sr./Procurement Manager determines the contract authorizes such use and it is in the best interest of the Authority. (See project folder for supporting documentation)

This procurement method is in the best interest of LCPA because of the following advantages:

The referenced GSA Schedule contract is an IT procurement contract vehicle that provides IT products, solutions and services to governmental entities. GSA Schedule contracts are pre-competed Governmentwide Acquisition Contracts with fair and reasonable pricing. An order placed against a GSA Schedule contract represents the best value and results in the lowest overall cost. For example, the Authority is able to utilize GSA contract number GS-35F-0119Y to obtain almost \$10,000 in annual savings over a 5-year term for its Trend Micro cloud security enterprise software licensing, maintenance, and support solution.

Cost Savings - The Authority will be able to save administrative costs from not having to conduct its own solicitation.

Approved by: 

Date: Dec 1, 2023

Melissa M. Wendel, CPPO NIGP-CPP Sr. Procurement Manager






# WD\_P 24-38

Final Audit Report

2023-12-01

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