

LEE COUNTY PORT AUTHORITY

UTILIZATION OF OTHER COMPETITIVELY PROCURED CONTRACTS

Vendor: Westnet, Incorporated

Lead Agency: Sourcewell

Term: 6/28/2021 - 6/23/2025

Renewal(s): One 1-Yr option

Board Approval Req'd: ☒ Yes / ☐ No

Contract #/Title: #042021-WNT: Public Safety Communications Technology & Hardware Solutions

Procurement Mgr.: Robert George

NOTICE OF WRITTEN DETERMINATION

Product/Service being requested (if a recurring purchase, describe the scope of work/services):

Sourcewell is a local governmental unit based in the State of Minnesota established to assist public agencies in meeting needs. Sourcewell issued a competitive request for proposals for the supply of public safety communications technology and hardware solutions designed for use by law enforcement, fire/rescue, and other emergency management agencies. Proposals were evaluated and a contract entered into with multiple vendors, including Westnet, Incorporated. Utilization of the Sourcewell agreement provides Authority departments with on-demand access to make purchases of fire station systems, platforms, equipment, products and/or services to address any future system needs or to acquire replacement parts, upgrades or additional modules throughout the term of the agreement.


The first purchase through the Sourcewell agreement is the addition of the air traffic control tower and Tracon to the existing First-In Alerting Aircraft Emergency System on the 172.18.04.xx subnet of the Administration Network, utilizing TCP/IP and UDP protocols. A Fiber Ring provides the backbone between the Dispatch location and the ARFF Station.

The cooperative or piggyback contract has been evaluated and found to be appropriate because:

- Competitive requirements have been met
- Conforms to all applicable laws and best practices
- Specs, price, terms and conditions produce best value
- The lead agency has been contacted and has verified eligibility
- There are no known vendor performance or contract compliance issues
- The vendor is appropriately insured and licensed to do business in the State of Florida
- Other. LCPA Purchasing Manual Section 5.3 allows utilization of other competitively procured contracts when the Procurement Manager determines the contract authorizes such use and it is in the best interest of the Authority

This procurement method is in the best interest of LCPA because of the following advantages:

Use of this agreement allows the Authority to leverage excellent pricing that is obtained through aggregated buying power of public agencies. In addition, access to this agreement saves time and administrative costs from not having to conduct our own solicitation and establishes a means of acquiring needed goods and services at lower prices and with better value than the Authority can achieve on its own.

Approved by: 
Melissa M. Wendel, Sr. Procurement Manager, CPPO NIGP-CPP

Date 12/8/2023