

# BOARD OF PORT COMMISSIONERS OF THE LEE COUNTY PORT AUTHORITY

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| <b>1. REQUESTED MOTION/PURPOSE:</b> Request Board to approve an agreement between the Lee County Port Authority and GoApron to provide a gate management system services, software and equipment at Southwest Florida International Airport. | <b>5. CATEGORY:</b> 9<br>Consent Agenda |
| <b>2. FUNDING SOURCE:</b> General Airport Operating Revenue Fund - VD5131741200.503460, Information Technology   | <b>6. ASMC MEETING DATE:</b> 8/20/2024  |
| <b>3. TERM:</b> 09/05/2024-09/04/2027  | <b>7. BoPC MEETING DATE:</b> 9/5/2024   |
| <b>4. WHAT ACTION ACCOMPLISHES:</b> Provides continued software support, maintenance and upgrades for the gate management system as needed for the Lee County Port Authority.  |   |

**8. AGENDA:**

☐ CEREMONIAL/PUBLIC PRESENTATION  
☒ CONSENT  
☐ ADMINISTRATIVE

**9. REQUESTOR OF INFORMATION:**  
(ALL REQUESTS)

NAME Brian W. McGonagle  
DIV. Administration

**10. BACKGROUND:**

The Airport Operations Department requires a new Gate Management System to enhance gate allocation for planning and real-time purposes. The current system lacks several dynamic features that GoApron provides which will drive efficiency for Operations and more accurate gate utilization for forecasting and planning. This capability allows Operations to quickly determine the best available gate for each flight and is especially important for regular scheduled flights and irregular operations.

GoApron is a user-friendly, cloud-based, fully digitized, customizable software solution. It utilizes forecasting and real-time data to improve airport operations. This tool will enable us to manage aircraft gate assignments efficiently, assisting with airline on-time performance and customer satisfaction. Additionally, GoApron will help the Airport manage gate capacity constraints during the current and future construction phases.

Lee County Port Authority is requesting to enter into a 3 year agreement totaling \$248,400.00. This will be utilizing Piggy back agreement TIPS 230105 Technology Solutions, Products, and Services

Year 1 Pricing \$64,800 – 40% Off (\$108K)  
Year 2 Pricing \$86,400 – 20% Off  
Year 3 Pricing \$97,200 – 10% Off

**11. RECOMMENDED APPROVAL**

<u>DEPUTY EXEC DIRECTOR</u>	<u>COMMUNICATIONS AND MARKETING</u>	<u>OTHER</u>	<u>FINANCE</u>	<u>PORT ATTORNEY</u>	<u>EXECUTIVE DIRECTOR</u>
Brian W. McGonagle	Victoria B. Moreland	N/A	David W. Amdor	Andrea R. Fraser	Steven C. Hennigan

**12. SPECIAL MANAGEMENT COMMITTEE RECOMMENDATION:**

APPROVED **X (6-0)**  
APPROVED as AMENDED  
DENIED  
OTHER

**13. PORT AUTHORITY ACTION:**

APPROVED  
APPROVED as AMENDED  
DENIED  
DEFERRED to  
OTHER

## **Background (continued)**

### **Attachments:**

1. TIPS Piggyback Agreement
2. Written Determination
3. Supplemental Terms & Conditions
4. Sales Order Form