

Sourcewell RFP #032521 Aftermarket Vehicle Parts and Supplies

Sourcewell 9074 Pricing Profile - United States Version

Bidder Name: **NAPA Auto Parts U.S. (Genuine Parts Company)**

Catalog Website: **www.napaprolink.com**

| CATEGORY | DESCRIPTION | % DISCOUNT Off List |
|-----------------|---------------------------------------|----------------------------|
| 1 | AIR CONDITIONING | 50% |
| 2 | ALTERNATORS AND STARTERS | 50% |
| 3 | BATTERIES | 43% |
| 4 | BEARING, BALL AND ROLLER | 50% |
| 5 | BELTS AND HOSES | 43% |
| 6 | BRAKES | 50% |
| 7 | ELECTRICAL AND IGNITION | 50% |
| 8 | EMISSIONS AND EXHAUST | 60% |
| 9 | ENGINE AND DRIVE TRAIN | 50% |
| 10 | FILTERS, OIL, GAS, AIR & TRANSMISSION | 56% |
| 11 | GASKETS AND SEALS | 51% |
| 12 | HEATING AND COOLING (ENGINE) | 50% |
| 13 | LAMPS AND LIGHTING AND MIRRORS | 51% |
| 14 | OILS AND LUBRICANTS; REG. & SYN. | 50% |
| 15 | PUMPS, FUEL AND WATER | 49% |
| 16 | SUSPEN., SHOCKS, STRUTS, & STEER. | 48% |
| 17 | WIPERS/WASHERS | 50% |
| 18 | SHOP SUPPLIES & EQUIPMENT | 45% |
| 19 | WINTER ACCESSORIES | 52% |

Note: '% DISCOUNT off of List' is approximate as the actual profile calculation is based on a different base factor and could vary by product line by line/family by family.

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Sourcewell 9074 Pricing Profile - Canada Version

Bidder Name: NAPA Auto Parts Canada (UAP Inc.)

Catalog Website: www.napaprolink.ca

| CATEGORY | DESCRIPTION | % DISCOUNT off List |
|----------|---------------------------------------|---------------------|
| 1 | AIR CONDITIONING | 44% |
| 2 | ALTERNATORS AND STARTERS | 37% |
| 3 | BATTERIES | 41% |
| 4 | BEARING, BALL AND ROLLER | 41% |
| 5 | BELTS AND HOSES | 43% |
| 6 | BRAKES | 42% |
| 7 | ELECTRICAL AND IGNITION | 37% |
| 8 | EMISSIONS AND EXHAUST | 36% |
| 9 | ENGINE AND DRIVE TRAIN | 37% |
| 10 | FILTERS, OIL, GAS, AIR & TRANSMISSION | 49% |
| 11 | GASKETS AND SEALS | 46% |
| 12 | HEATING AND COOLING (ENGINE) | 40% |
| 13 | LAMPS AND LIGHTING AND MIRRORS | 47% |
| 14 | OILS AND LUBRICANTS; REG. & SYN. | 8% |
| 15 | PUMPS, FUEL AND WATER | 42% |
| 16 | SUSPEN., SHOCKS, STRUTS, & STEER. | 38% |
| 17 | WIPERS/WASHERS | 38% |
| 18 | SHOP SUPPLIES & EQUIPMENT | 14% |
| 19 | WINTER ACCESSORIES | 26% |

Note: '% DISCOUNT off of List' is approximate as the actual profile calculation is based on a different base factor and could vary by product line by line/family by family.